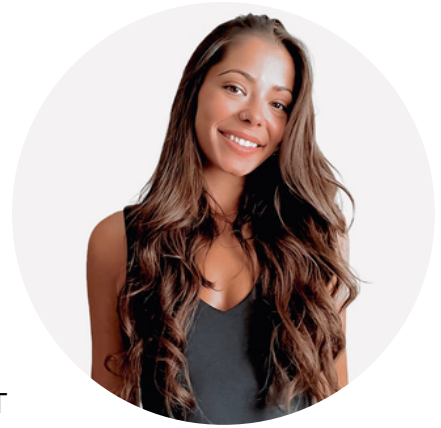



JAMIE FRIED

INTERIOR DESIGNER
KITCHEN AND BATH SPECIALIST



CONTACT

 Brentwood, CA

 (925) 390-2557

 i.designsbyjamie@gmail.com

 www.idesignsbyjamie.com

EDUCATION

Academy of Art University - San Francisco, CA

Bachelor of Fine Arts, Interior
Architectural Design
(CIDA Accredited), 2022

CORE COMPETENCIES

- Interior Space Planning & Renovation
- Client Relationship Management
- Revit, Maticad, Adobe Creative Suite
- Trend Forecasting & Material Selection
- Project & Team Management
- Sales Strategy & Business Development
- Visual Presentation & Communication
- Cross-Functional Team Collaboration

PROFESSIONAL SUMMARY

Creative and results-driven interior designer with over 14 years of experience in residential and commercial design, specializing in kitchen and bath renovations. Proven track record of top-tier sales performance, project management, and team leadership. Recognized for delivering exceptional client experiences and high-end designs that consistently exceed expectations.

PROFESSIONAL EXPERIENCE

Senior Designer

Floor & Décor - Pleasant Hill, CA

2023 - Present

- Lead full-cycle interior design projects from concept to completion, with a focus on kitchens and baths.
- Consistently ranked in the top 5 for sales through relationship-based strategies and tailored design solutions.
- Manage multiple high-value client projects simultaneously under tight deadlines.
- Mentor junior designers to improve design quality and client engagement across the team.

Manager of Sales & Business Development

D&S Urbanfarms - Oakland, CA

2009 - 2022

- Directed business development efforts, overseeing a team of 15+ staff.
- Cultivated long-term client relationships and closed high-value contracts.
- Conducted market analysis to refine strategic approaches and drive growth.
- Balanced sales operations, team performance, and project delivery in a high-pressure environment.